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Transplace Secures Logistics Portal with TippingPoint IPS; Keeps Billions of Dollars in Product Shipments Moving

Integrated IPS and Vulnerability Management Ensures Faster, More Comprehensive Security Against Zero Days

AUSTIN – December 21, 2009 – [TippingPoint](#), a leader in network security and a division of 3Com, announced that Transplace, a non-asset based third-party logistics provider, has implemented a joint technology solution from TippingPoint and Critical Watch that improves protection of its critical logistics services. The joint solution integrates the industry leading intrusion prevention system (IPS) from TippingPoint with the vulnerability management (VM) capabilities from Critical Watch, providing organizations like Transplace with a quick view of weak points on the network and what filters are available to protect them.

The core business offering from Transplace is its Transportation Management System (TMS), a Web-based platform where customers can collaborate on transportation logistics strategy, planning and execution. The platform is available to Transplace's 500 manufacturing, retail and food and beverage customers who use the system to move \$2.4 billion worth of product shipments.

“We have 15,000 users accessing the TMS at any given time and since our main users are working at all hours, the system must be available 24 hours a day, seven days a week,” said Scott Engel, Director of IT Infrastructure at Transplace. “Ensuring service continuity is our number one priority. If a system slows down, or worse is taken offline, it can affect millions of dollars worth of shipments. We needed visibility into the vulnerable areas of our network, allowing us to continuously keep it protected from the bots and phishing attacks that consume bandwidth and threaten downtime.”

Following successful deployment of a set of [TippingPoint® IPS](#) units, as well as the [TippingPoint Security Management System \(SMS\)](#), Transplace wanted to take security a step further. The company began evaluating vulnerability management solutions to improve their response time for addressing weak points in the network.

“We had a great experience with TippingPoint – including the quarantine features in the SMS and the up-to-date filters we received from the [Digital Vaccine® \(DV\) service](#),” said Engel. “We started looking at vulnerability management solutions to make it easier to map the DV filters to the vulnerabilities on our network. As part of our research, we discovered that TippingPoint had partnered with Critical Watch and we immediately signed up for an evaluation.”

The integration of the TippingPoint IPS and the Critical Watch FusionVM solution extends beyond basic threat-to-vulnerability correlation offering customers a comprehensive process for connecting IPS and vulnerability management functions. The joint solution works by mapping the FusionVM vulnerability library to corresponding filters from TippingPoint’s DV service. The resulting report includes information about the status of individual Digital Vaccine filters – including whether they are activated or off; set to block, permit or notify; or configured for quarantine or rate limiting. In addition to tuning filters based on this information, users can log vulnerability exceptions when exposures are deemed mitigated by the TippingPoint IPS to further prioritize and streamline the patching process.

“It really speeds up the process of determining where we are vulnerable and what we can do about it – or better yet, show how the vulnerability is already being addressed. It would take several days to review the filters manually, identifying and matching them up with the individual hosts and vulnerabilities. Now I can see that from a single screen.” said Engel. “I can definitely say this makes our network much more secure and it gives us confidence to know we have the correct filters deployed for our environment.”

About Transplace

Transplace is a non-asset based third-party logistics (3PL) provider offering manufacturers and retailers the optimal blend of logistics technology and transportation management services. From complete logistics management outsourcing to intelligent transportation management systems (TMS) to supply chain network planning and design to high-quality brokerage services, Transplace has proven the ability to deliver both rapid return on investment and consistent value to customers. The company is recognized among the elite 3PLs in North America by a customer base that includes many of the largest shippers in the world.

In 2009, Transplace was awarded with the Global Logistics and Supply Chain Strategies “100 Great Supply Chain Partners” distinction for the sixth consecutive year and by Supply & Demand Chain Executive as a “Top 100” provider in supply chain transformation for the fourth

consecutive year. In addition, Transplace was recognized by Inbound Logistics as a Top 10 3PL for the seventh consecutive year. To learn more about Transplace and the people behind “I Am Transplace,” please visit www.transplace.com.

About Critical Watch

Critical Watch is a leading provider of security risk management and compliance solutions that enable a comprehensive business process for integrating vulnerability management across the enterprise. In addition to its FusionVM suite of products and services, Critical Watch provides PCI Compliance services as a certified vendor. Critical Watch clients are Global 2000 enterprises across verticals such as healthcare, financial services, state and local government, e-commerce and manufacturing. FusionVM empowers organizations to:

- Efficiently and effectively manage business critical risks across the enterprise
- Establish better visibility, measurability and control over their security function
- Coordinate and embed a preventive process across all operational groups
- Validate regulatory and policy compliance

Visit Critical Watch on the Web: www.CriticalWatch.com

About TippingPoint and 3Com

[TippingPoint](http://www.tippingpoint.com) is the enterprise security brand of 3Com Corporation (NASDAQ: COMS), a \$1.3 billion global enterprise networking solutions provider that sets a new price/performance standard for customers. 3Com has three global brands—[H3C](http://www.h3c.com), [3Com](http://www.3com.com), and [TippingPoint](http://www.tippingpoint.com)—that offer high-performance networking and security solutions to enterprises large and small. TippingPoint leads the advancement of network security with a modern network security platform and intrusion prevention system (IPS), purpose-built to protect today’s next-generation data center network from evolving, global security threats. TippingPoint helps organizations reduce security operating costs while ensuring maximum business continuity. For more information on TippingPoint, please visit www.tippingpoint.com, or the press center at www.tippingpoint.com/press.

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