



**Critical Watch**  
VISIBILITY . MEASURABILITY . CONTROL

**Critical Watch Announces Strategic Alliance with SecurView  
Partnership provides leading edge “in-the-cloud” security and compliance  
services to Cisco channel**

October 21, 2008 – (Dallas, Texas) – Critical Watch, a leading provider of security risk management and compliance solutions, announced today a partnership with SecurView, a global provider of both SaaS-based and managed security services to the Cisco channel and Cisco customers. Critical Watch’s FusionVM MSSP solution was chosen to power SecurView’s vulnerability management and PCI compliance services. The combined offering will be marketed to Cisco’s entire reseller channel. The multi-tenant architecture of FusionVM MSSP is an ideal fit with SecurView’s Multi-Service SaaS Platform. The ability to centrally manage multiple distinct clients anywhere around the globe while offering secure separation of client data was a fundamental requirement for SecurView.

“After surveying the various technology companies in the vulnerability management space, we found Critical Watch was the only one with a true multi-tenant, SaaS architecture to map effectively to our “in-the-cloud” delivery model,” said SecurView President and CEO Rajeev Khanolkar.

FusionVM MSSP is specifically designed for MSSPs, IT outsourcers and IT audit/consulting firms needing to manage a security risk and compliance service across multiple clients from a common interface. Through administrative ability, security analysts at the MSSP can create and manage multiple clients from one portal view while the individual client is shown only their specific view. In addition, the reporting capability within FusionVM MSSP provides a dashboard of summary metrics presented in a “by-client” format. This facilitates top level understanding of risk and compliance levels for each client as well as the ability to measure relative performance.

“By integrating Critical Watch’s vulnerability management solution with SecurView’s monitoring and SIEM on demand platform, SecurView will deliver a more holistic approach to security and compliance through the Cisco channel to a broad segment of



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the market,” said David Laizerovich President and CEO for Critical Watch.

FusionVM MSSP will also integrate with SecurView’s iCARE managed services solution, delivered using the CASPER SaaS platform for event correlation and monitoring.

### **About Critical Watch**

Critical Watch is a leading provider of patented security risk management and compliance solutions that enable a comprehensive business process for integrating vulnerability management and security configuration policy compliance across the enterprise. In addition to its FusionVM suite of appliance-based and Software-as-a-Service (SaaS)-based solutions, Critical Watch provides PCI Compliance services as an Approved Scanning Vendor. Critical Watch clients are Global 2000 enterprises across verticals such as healthcare, financial services, state and local government, ecommerce and manufacturing. FusionVM empowers organizations to:

- Efficiently and effectively manage business-critical risks across the enterprise
- Establish better visibility, measurability and control over their risk and compliance process
- Coordinate and embed a preventive process across all operational groups
- Validate regulatory and policy compliance

Visit Critical Watch on the Web: [www.CriticalWatch.com](http://www.CriticalWatch.com).

### **About SecurView**

SecurView provides a suite of end-to-end IT and security OnDemand services to help organizations reduce the time, cost, and risk associated with securing the enterprise and meeting compliance standards. The company has recently expanded its core OnDemand services into other technologies, such as unified communications. The company has leveraged its expertise in OnDemand security solutions and its scalable cloud computing infrastructure to develop a unique SaaS platform. The platform’s features include integrated security, white label OnDemand support, and seamless third



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party IT services integration. The platform is able to deliver a wide range of software solutions to both small and large customers. For more information, visit [www.securview.com](http://www.securview.com) or email at [info@securview.com](mailto:info@securview.com) or call 732-393-7700.

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